



## **Football South Coast Board Meeting**

### **Minutes**

**Date:** 13 February 2012

**Time** 5.00pm – 8.45pm

**Venue:** Boardroom – Fraternity Club Corporate Centre

**Attendees: FSC Board Attendees:**

Mr. Eddy De Gabriele (Independent Director/Chairman)  
Mrs. Nicki Bowman (Independent Director and Managing Director)  
Mrs. Ann-Marie Balliana (Independent Director) (left at 7.30pm)  
Mr. Bob Hennessy (Independent Director)  
Mr. Milco Stojanoski (Independent Director)  
Ms. Danielle Foster (Junior Football Council)  
Ms. Sandra Depers (Women's Football Council) (left at 7pm)  
Mrs. Rosemary Digger (Futsal Council)  
Mr. Claude Cuda (Men's Football Council)

In attendance by invitation

Mr. Paul Herbert (IFRA)

Mr. Matt Borg, Coerver Coaching

**Apologies:** Mr. Bill Drossos

### **1. Meeting Opening**

1.1. Welcome and Apologies

1.2. Disclosures of Conflicts of Interests

### 1.3. Minutes of previous meeting(s)

Moved by Rosemary Digger that the minutes of the November meeting be accepted as a true and correct record of proceedings. Seconded by Danielle Foster. MOTION CARRIED.

### 1.4. Business arising from previous minutes

Nicki Bowman outlined the following items:

- Eddy de Gabriele had contacted WCC re the possibility of potential grant recipients fast-tracking work prior to formal issue of grant, and was advised that WCC would not approve such work.
- Stingrays are not proceeding to enter teams in 2012 local competitions at this stage.
- Book-keeper – Helen McCann – now appointed and revising chart of accounts
- Nicki Bowman still to develop a monthly FSC report for Councils/clubs
- Budget completed
- Plans for Academy underway, currently finalizing Position Description for the Technical Director role.

### 1.5. Presentation by Coerver Coaching

This item was presented prior, immediately after item 1.1. Matt Borg from Coerver coaching outlined the history and current operations of Coerver, including his activities in the Illawarra. It was noted that the cessation of the contract between FNSW and Coerver was not due to any dissatisfaction regarding Coerver methods, but was due to FNSW concerns over financial impost, and because FNSW took the view that it had now developed its own IP that was not being given due credit. Consequently the relationship ended and FNSW developed its own development programmes for certain age groups.

There were some future possibilities for FSC/Coerver joint activities noted, including coaching of coaches, and partnering to coach children from ages 5-9. The Board indicated that it was considering these possibilities in light of the imminent set-up of the FSC Academy and would continue dialogue with Coerver at the appropriate time.

Matt Borg left the meeting at 5.30pm.

## **2. Matters for Decision**

### 2.1. Appointment of Auditor\*

The paper prepared by Ann-Marie Balliana was tabled. Moved by Sandy Depers that the recommendation to appoint O'Donnell Hennessy as our auditors for a 2 year period be adopted. Seconded by Rosemary Digger. MOTION CARRIED.

## 2.2. ICU accounts processes\*

The paper prepared by Ann-Marie Balliana was tabled. Moved by Nicki Bowman that the recommendations be adopted by the Board. Seconded by Claude Cuda. MOTION CARRIED.

## 2.3. CEO Position Description approval\*

## 2.4. Technical Director Position Description approval\*

Nicki Bowman noted that there had been some suggested amendments to both of the above, so amended versions would be circulated for approval shortly. Nicki Bowman further noted that there had already been many applications, including several high quality ones, so she was confident we would find an appropriate person for the CEO role.

## 2.5. FSC appointee to Referee's Review

Nicki Bowman noted that she was unable to take up the position offered by Eddie Moore.

# 3. Matters for discussion and/or proposals and submissions

## 3.1. Strategic plan progress report\*

The report by the MD was tabled. Bob Hennessy noted that our procurement strategy would benefit from ensuring alignment with sponsors. Re CEO recruitment – panel of interviewers to comprise Bob Hennessy, Eddy de Gabriele, Nicki Bowman, Sandy Depers and Claude Cuda. Interview to take place asap once applications close. Nicki Bowman to organize.

## 3.2. Finance report

Ann-Marie Balliana reported that as from next month the Board would receive appropriate financial reporting, P&L, performance against budget and cash flows. New Book-keeper currently setting up new chart of accounts to facilitate this.

The Board discussed the Futsal business, its current performance and the opportunities to expand. The MD indicated this would be a key priority for the incoming CEO.

Eddy de Gabriele outlined the resolution made by the Board of FNSW regarding honouring its commitment to support unification, including:

1. Conversion of \$75K loan into a grant (as was originally sought and intended)
2. Crediting FSC the equivalent of the capitation fees paid by men's and women's football over the past two years; and
3. Providing a further two years of rebates of these amounts, subject to satisfactory review of budget and strategic plan.

### 3.3. Chairman's Update on various matters:

#### 3.3.1. West Dapto

Eddy De Gabriel advised that this was on hold pending further geotech reports.

#### 3.3.2. Berkeley

The Board discussed generally the pros and cons of the opportunity offered at Illawarra Sports Stadium. Rosemary Digger declared a potential conflict of interest due to friendship with competing operator who employs her son.

#### 3.3.3. FNSW unification support

See above under 3.2

#### 3.3.4. Meeting with new Director General of Venues NSW

Eddy De Gabriele advised he had met with the new Director General and discussed local usage and cost issues.

#### 3.3.5. IFRA unification

The IFRA has agreed in principle to unify with FSC. Details to be worked out, and must align with FNSW policy and review.

#### 3.3.6. Wolves

Nicki Bowman and Eddy De Gabriele meeting with Martin Littler tomorrow to discuss further how we establish and maintain an effective elite male pathway in the region. **Action:** Nicki Bowman to organize workshop for stakeholders to discuss.

#### 3.3.7. Stingrays

Eddy De Gabriele advised that the 2012 licence agreement for JJ Kelly was now signed and had been lodged with WCC.

#### 3.3.8. W-League bid

Nicki Bowman advised that she had met with potential major sponsor and bid would only be lodged if sponsorship was confirmed. FFA currently reviewing structure and operation of W-League.

#### 3.3.9. Fraternity Club

Nicki Bowman gave update on recent meetings with Daniel Perkiss, highlighting dissatisfaction with Futsal performance and desire to get greater return on sponsorship via functions and patronage.

#### 3.3.10. Football Councils support and communication

Action: Nicki Bowman to recirculate paper on Football Leadership prepared by Chairman last year.

#### 3.4. Meeting schedule for 2012\*

It was agreed to leave the start time of meetings at 5pm to allow maximum participation. Claude Cuda advised that the MPC would move its meeting to the third week of the month.

#### 3.5. Directors roles and responsibilities\*

Eddy De Gabriele handed out a paper outlining the above. It was noted that the Board should review portfolio allocation at the next meeting in the wake of CEO appointment.

#### 3.6. Football Councils Update

##### 3.6.1. Futsal Football Council – Rosemary Digger

Rosemary Digger noted that there was still work to be done to revise the Constitution and by-laws regarding the make-up of the Futsal Council. Nicki Bowman undertook to do so in advance of the AGM.

##### 3.6.2. Juniors Football Council – Danielle Foster

Paper received by Nicki Bowman will be circulated. Nicki Bowman to follow up FNSW re issue of SAL/SAP costs.

##### 3.6.3. Men's Football Council – Claude Cuda

Noted need for each Council to receive regular, proforma financial reports. It was confirmed that this would occur from next month, and that the new chart of accounts has been set up to facilitate this.

##### 3.6.4. Women's Football Council – Sandra Depers

Paper prepared by Sandy was tabled in her absence. Nicki Bowman to follow up on items listed.

Bob Hennessy noted that issues had emerged with the structure of the women's competition potentially excluding some players by restricting each club to only one team in Division One. To be considered for 2013 competition.

#### 3.7. Other Items

Nicki Bowman noted that she had written to WCC re Thirroul issue with Leisure Coast Competition.  
There was a brief discussion regarding new sponsorship opportunities.

#### **4. Matters for Noting (Discussed only if requested)**

4.1 Portfolio Reports

4.2 Major Correspondence

#### **5 Meeting Close 8.45pm**

**Next Meeting: 12 March 2012**

\*Matters marked with an asterisk are supported by a Board paper.